



# IHLA Hard News

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[www.ihla.org](http://www.ihla.org)

## Governor Daniels to Address IHLA Convention

Governor Mitch Daniels will address the IHLA Convention on Wednesday, February 6, at the Tree Farm Breakfast, which opens the annual event.

Under the Daniels' administration, Indiana's hardwood industry has seen a renewed appreciation as an economic driver of the state. With the creation of a Department of Agriculture, and the publishing of data showing hardwood as the leading agricultural industry in the state, Governor Daniels, Lieutenant Governor Skillman and the Indiana legislature have participated in several initiatives on behalf of the hardwood industry.

A Right to Practice Forestry Act, in-state log fumigation authority, increased management programs on state forests, and new laws to prevent lawsuits on state forest timber sales have all been initiated during Daniels' first three years in office, as well as making hardwoods a focus of trade missions and economic development efforts.

In December of 2007, the IHLA Board voted to endorse Governor Daniels and Lt. Governor Skillman in their reelection bid.

Daniels created the Indiana Economic Development Corporation, became chairman of its board, and ordered it to act at the speed of business to attract new jobs. The results have been great, and along the way Indiana became the only state in the nation to land three high-profile automotive investments – Toyota, Honda and Cummins. He has also focused on renewing Indiana's agricultural sector and moved us to the forefront in biofuel and clean energy areas.

Using his experience in business and as Director of the Office of Management and the Budget for President Bush, Daniels helped Indiana out of a \$600 million deficit to a \$300 million surplus in a single year, and gave Indiana its first balanced budget in eight years, without a tax increase.

Daniels is Indiana's 49<sup>th</sup> governor, having been elected in 2004 in his first run for public office. Prior to being governor, he served in two White House administrations (Reagan and George W. Bush), and as a top executive with Eli Lilly Company in Indianapolis. He also served as CEO of the Hudson Institute.

In 1967, President Lyndon Johnson named Daniels a Presidential Scholar as the state's top male high school graduate. He went on to earn a bachelor's degree from Princeton University and a law degree from Georgetown University. He and his wife Cheri have four daughters – Meagan, Melissa, Meredith and Maggie. ♻️

**don't miss it!**  
**WILD WILD MIDWEST**  
February 6-7, 2008  
Hyatt Regency Indianapolis  
Convention Information  
Convention Information - [www.ihla.org](http://www.ihla.org)

### A REMINDER

**IHLA has moved to Suite 311 in the same building. Be sure to change your records to reflect the new suite #. If you're in the area, stop by and see the new beautiful and spacious IHLA office!**

**THANKS to Jasper Desk who just delivered beautiful oak wall panels for the IHLA office!**

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# Hard News

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Association

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#### President's Message

## 2007: A Good Year for IHLA



**Jim Steen**  
IHLA President

Dear Friends,

Now is the time to reflect on this past year as we prepare to start off a new one. I believe by anyone's measure, it has been a challenging year for hardwoods. Therefore, it would seem that a volunteer-driven association such as IHLA would not receive the full attention it would if the business climate was not so challenging. However, despite the inconvenience of the times, I do believe IHLA has worked hard to fulfill its goal of returning value to the membership.

Below are some areas where we were successful:

- Over 11,000,000 board feet of timber was sustainably harvested off of Indiana's state owned forests in the last fiscal year.
- In addition 2,200,000 board feet of timber was sold off of the Hoosier National Forest in 2007 (a direct result of IHLA's and other becoming interveners for the forest).
- Log fumigation came to Indiana.
- Poorly thought out mandatory BMP legislation was derailed in exchange for bringing stakeholders together to create better legislation. The stakeholders did meet several times, however the result was legislation that would **not** receive broad support of most groups (See the next item).
- Voluntary BMP's have been reinforced without new legislation creating a rallying point for continuous improvement and organizational cooperation between IFOWA, DNR, IHLA, IFIC, and Purdue University.
- The theme of the 2008 Indiana State Fair will be centered on hardwoods and trees.
- Log Scanning took a giant leap forward with the "Proof of Concept" work accomplished this year by Rado Gazo of Purdue University. Senator Lugar continues to raise federal funds for this cutting edge technology.

• The budget for our branding initiative was vastly increased both from within IHLA coffers, and from a pledge from the Indiana State Department of Agriculture. Also the sustainability of the resource was linked to this important initiative.

• Certificates stating the sustainability of the Indiana resource are being made available to members that use Indiana resource, and a joint effort among several regional trade associations is underway to document the sustainability of the eastern hardwood forests.

• A report will soon be released that documents the importance of hardwoods to Indiana. (Completed by Rob Swain, who co-authored the BioCrossroads Report.)

• Trade missions promoting Indiana Forest Products went to Europe and India with a third scheduled for Dubai. This is a direct result of Indiana Department of Agriculture's new position for Economic Development for the Hardwood Industry.

• The IHLA office was moved to more adequate facilities within the same building. The move nearly doubled our office space with a minimal increase in cost. This was accomplished through our close working relationship with ILM who continues to bring great value to members who are insured through ILM.

• IHLA committed to a new location for the 2010 convention at the Marriott in Indianapolis, which will give the convention the room it needs to continue to grow.

• IHLA assisted in an effort to bring an alternative market for hardwood chips in the Terre Haute area upon the announcement that International Paper would shut down.

This is a substantial list of accomplishments for a group of folks that have businesses to run during difficult economic times! As I look back I feel the IHLA staff, Executive Committee and Board has done a great job of **Building Something Great Together and returning value to the membership.**

One area where we showed less progress, and I believe the looming challenge for IHLA in the coming years, is to get traction under our branding campaign. First Vice President Ronda Derleth has a great passion for branding; therefore I am sure we will make progress in the coming year.

## Lugar Secures \$875,000 for Purdue University Hardwood Scanning Center

U.S. Sen. Dick Lugar voted to allocate \$875,000 to the Hardwood Scanning Center at Purdue University. The funding was approved as a part of the FY 2008 Omnibus Appropriations bill which passed in the Senate on December 18, 2007, and was signed into law by the president.

“The Hardwood Scanning Center and Hardwood Tree Improvement and Regeneration Center at Purdue University have helped Indiana and America better compete in the hardwood industry, and this continued support, will help conserve hardwood resources through increased conversion efficiency. The Hardwood Scanning Center has kept Indiana on the cutting edge of technology in hardwood lumber research,” Lugar said.

The next technology needed to improve lumber-grade yield is log scanning, which would help sawyers “see” the defects inside a log and convert logs into lumber. Primarily, the Center would develop and commercialize such technology.

The 180 sawmills comprising Indiana’s hardwood lumber industry employ 2,000 workers and support 530 logging firms with an additional 2,000 employees. Indiana’s hardwood veneer industry is the second largest in the U.S. and is comprised of 28 companies.

Federal funding was also maintained for Hardwood Tree Improvement and Regeneration Center (HTIRC) at Purdue University, which the U.S. Department of Agriculture Forest Service established in 1998. The center improves the genetic quality of forest trees and ensures greater success in their regeneration, thereby promoting increased forest productivity, biological diversity and resource sustainability.

Lugar is a member and former Chairman of the U.S. Senate Committee on Agriculture, Forestry and Nutrition. He has championed programs such as the Conservation Reserve Program (CRP) and farm Best Management Practices, which have resulted in the increased potential of trees and crops to sequester CO<sub>2</sub> and other gases. The CRP is the largest tree-planting program in history. Millions of acres have been planted to trees since 1985 and millions more have been left as grasses and not tilled.

In 2002, Lugar received the Black Walnut Achievement Award from the International Walnut Council and Indiana’s 2002 Tree Farmer of the Year at the 105th Annual Convention of the Indiana Hardwood Lumbermen’s Association. Throughout his career in the Senate, Lugar has strongly supported the Hardwood Tree Improvement and Regeneration Center at Purdue University. Lugar also manages his family’s 604-acre corn, soybean and tree farm in Marion County.

In addition, the Consortium for Plant Biotechnology Research (CPBR) received federal funding to be allocated among 40 member universities, including Indiana University and Purdue University. CPBR researches environmentally oriented projects and receives \$2.30 from the private sector for every dollar invested by the federal government. Its research has contributed to the development of herbicide resistant plants, crops naturally resistant to insect pests and improved methods for carbon sequestration.

These projects were included by the Senate and House Appropriations Committee at the request of Lugar. Lugar worked with members of the Indiana congressional delegation to maintain funding throughout the budget process. ☞

## New Wood Chip Market Coming To Northern Indiana

Central States Biofuels LLC is a company formed by Central States Enterprises Inc. out of Heathrow Florida and GROW-MARK, Inc with corporate offices in Bloomington, IL. to build an ethanol plant at Montpelier. This plant will use wood chips, bark, saw dust, lawn waist and other biomass to produce the steam for this plant. Central States Enterprises is a grain and logistics firm that has facilities in many states and operates over 1400 rail cars. GROWMARK is an 80 year old \$4.2 billion grain, Ag supplies and fuels cooperative with facilities in Canada, United States and Mexico.

This plant will be one of the first plants in the United States that will be using over 90% non-fossil fuels for the production of ethanol. The plant in phase 1 will be producing 60 million gallons of ethanol and consuming over 700 tons of biomass a day. Phase 2 plans will have the plant producing food grade corn oil from the same corn that will be producing the ethanol. This production of food and fuel will be the first plant of its kind in North America. Phase 3 will double the production of the ethanol and with phase 2, the consumption of biomass will increase to over 1500 tons a day. This plant is scheduled to start buying wood chips in the spring of 2009.

Bill Ridgley, Director Research and New Market Development for GROWMARK and the Project Coordinator for the ethanol plant will be speaking to the membership at IHLA Convention this February. Central States Biofuels will have a booth in our industry area to answer your questions. Please stop by and see how new market for your products are developing in Indiana. ☞

## Forestry Issues Expected Despite Short, Focused Session

At least two bills will be considered during the 2008 “short” session of the Indiana legislature which will have an impact on the hardwood community in Indiana.

Senate Bill 14 and House Bill 1001 are both bills which address Indiana’s top issue for lawmakers in 2008 – property taxes. These bills would remove certain statutory property taxes which are used to fund a large portion of the Division of Forestry’s budget.

IHLA will work with the legislature and other affected parties to ensure that funding is provided to this very important state agency, which oversees the welfare of 4.3 million acres of Indiana forests, most of which are privately owned and serve as the backbone to the \$9 billion dollar a year hardwood manufacturing industry.

It is also expected that a bill will re-surface from 2007 which would require LEED standards be used for all public construction projects. IHLA worked to defeat this bill during the last session, since LEED does not recognize the environmental benefits of wood in construction. Prior to the bill being voted on in the House of Representatives, IHLA and the AF&PA were successful in amending language to include recognition of the Green Globes standard, which is more wood-friendly.

Despite garnering 49 “yea” votes to only 48 “nay” votes, the bill failed to pass in the House due to a lack of a majority, but the authors have expressed their intent to re-introduce the bill this session. ☞

# 110th IHLA Convention

## Convention Registration

### IHLA Registration Policies

- Payment **MUST** accompany form
- **One** registration per form
- For additional reservations, please duplicate form
- Vegetarian and special accommodations, please contact IHLA at 317-875-3660 by January 31, 2008

### Refund Policy

In order to obtain a full refund, written notice of cancellation must be received no later than January 31, 2008. Cancellations after January 31, will be responsible for full amount.

### Attendee Information

Only one registrant per form. Duplicate for additional attendees. Please type or print clearly.

### Texas Hold'em

Entry Fee \$95. Seating is limited, register today.

Check if planning to participate, entry fee enclosed.

### Please check if you are a:

member  spouse/significant other  non-member

Name for Badge \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

Spouse/Significant other Name for Badge \_\_\_\_\_

Look for your registration confirmation on the ihla website at [www.ihla.org](http://www.ihla.org)

### Payment Information



\$ \_\_\_\_\_ Registration Fees  
 \$ \_\_\_\_\_ Spouse Registration  
 \$ \_\_\_\_\_ Texas Hold'em Entry Fee  
 \$ \_\_\_\_\_ Total Amount Due

### Form of Payment

Payment must accompany form. No billing allowed.

A check in the amount of \$ \_\_\_\_\_ is enclosed

Check # \_\_\_\_\_ (make payable to IHLA)

MasterCard  Visa

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_

Name as it appears on card \_\_\_\_\_

Signature \_\_\_\_\_

**Make Checks  
 Payable to IHLA  
 and Mail or fax back to:**

**IHLA  
 3600 Woodview Trace,  
 Suite 311  
 Indianapolis, IN 46268**

**Questions?  
 Contact IHLA at  
 800-640-4452  
 317-875-3660  
 Fax: 317-875-3661  
 Email: [info@ihla.org](mailto:info@ihla.org)**

	MEMBER	NON-MEMBER
Entire Convention - February 6-7 Includes Tree Farmer Breakfast, Annual Meeting Breakfast, Exhibitor Reception, Lunch in Exhibit Hall, Cocktail Reception and all seminars plus access to exhibit hall.	<input type="checkbox"/> \$175	<input type="checkbox"/> \$375
Spouse Registration: Includes all of above plus spouse activities	<input type="checkbox"/> \$69	<input type="checkbox"/> \$99

**For A Complete Convention Brochure  
 Go to [www.ihla.org](http://www.ihla.org) and Click on the Boot**

### HOTEL ACCOMMODATIONS NOTICE

**ROOMS ARE AVAILABLE AT THE EMBASSY SUITES - CALL 317.236.1800 FOR RESERVATIONS**

# Wild Wild Midwest - February 6-7, 2008

Plan to Attend one or several of the exciting seminars and activities at the 110th IHLA Annual Convention

Stop By and Say Howdy To The Wild Wild Midwest Exhibitors

# THANKS!

## Texas Hold'em Tournament Sponsors

MacBeath Hardwoods / Card  
 City Securities / Card  
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 Indiana Hardwood Specialists / Table  
 Indiana Wood Products, Inc. / Table  
 Koetter Woodworking, Inc. / Table  
 Maley & Wertz / Chip & Table  
 Quality Hardwoods, Inc. / Table  
 SOWHO / Table  
 GAI / Table

## WILD WILD MIDWEST CONVENTION SPONSORS

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 Cole Hardwood, Inc. (Cherry)  
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 Farm Credit Services of Mid-America (Maple)  
 Frank Miller Lumber Co. (Oak)  
 Frick Lumber Co. (Maple)  
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 Jasper Desk Company (Oak)  
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 Millers Custom Hardwoods (Maple)  
 Pike Lumber Co. (Walnut)  
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 Progressive Solutions (Maple)  
 Quality Hardwood Products (Maple)  
 U-C Coatings Corp. (Maple)  
 Westwood Lumber (Additional)  
 Wood Mizer Blades (Poplar)  
 Wooley Lumber (Cherry)

Hospitality Break  
 Exhibitors Luncheon  
 Tree Farm Breakfast  
 Thurs. Night Recep.  
 Exhibitors Luncheon  
 Exhibitors Luncheon  
 Tree Farm Breakfast  
 Exhibitors Luncheon  
 Hospitality Break  
 Exhibitor Recep.  
 IHLA Board Dinner  
 Annual Meeting  
 Tree Farm Breakfast  
 Exhibitor Reception  
 Hospitality Break  
 President's Suite,  
 Exhibitors Luncheon & Bandannas  
 Exhibitor Reception  
 Hospitality Break  
 Exhibitors Luncheon  
 Exhibitors Luncheon  
 Exhibitors Luncheon  
 Coffee Bar  
 Hospitality Break  
 Thurs. Night Recep.

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# Membership

10/10

## Wood-Mizer Presents: IHLA's 2007 World Series of Membership

MBI

### FINAL RESULTS

GRAND PRIZE \$500 WINNER TO BE CHOSEN FEBRUARY 7th

- 4 - Jim Steen - Pike Lumber Co.
- 4 - John Newhouse - Indiana Lumbermens Mutual
- 2 - Stan Messmer - Dubois Wood Products
- 2 - Milt Cole - Cole Hardwood
- 2 - Mike Seidl - ISDA
- 1 - Barry Cook - Indiana Hardwoods
- 1 - Jeff Crockett - Pike Lumber
- 1 - Ronda Derleth - Indiana Hardwood Specialists
- 1 - Gavin Freel - Salem Hardwood Lumber
- 1 - Richard Grubaugh - Maple Rapids Lumber
- 1 - Joe Hines - Midwest Hardwood Corp.
- 1 - Darren Hubartt - Banks Hardwoods
- 1 - Dan Jacobson - Woodland Forest Products
- 1 - Javan Mallory/Ed Pacentia - Wolverine Hardwoods
- 1 - Tom Oilar - Cole Hardwood
- 1 - Randy Panko - Wood-Mizer
- 1 - Dean Pohlman - Indiana Lumbermens Mutual
- 1 - Roy Rentschler - Indiana Dimension
- 1 - Jeff Roll - Westwood Lumber
- 1 - Tim Smith - Landmark Wood Products
- 1 - Michelle Berke - River City Software
- 1 - Brent Steif - Huron Forest Products
- 1 - Ryan Wertz - Amos-Hill Associates
- 1 - Joyce Conklin-Wilson - Superior Hardwoods
- 1 - Ralph Bowman - Farm Credit Services Mid America
- 1 - John Sandor - Sam Carey Lumber
- 1 - Sam Smith - Koetter Woodworking
- 1 - Kenneth Lynn - Anderson Wood Products
- 1 - Paul Daw - Yoder Lumber Co.
- 1 - Martin Quanci - Mill Quality Equipment
- 1 - Dan Herman - Jasper Seating
- 1 - Randy Panko - Wood Mizer
- 1 - Grant Willnow - U-C Coatings
- 1 - Steve Crone - Crone Lumber Co.
- 1 - Peter Taylor - HMC
- 1 - Jeff Manges - Cole Hardwood
- 1 - Ben Laski - Midwest Hardwoods

### "Golden Glove" Monthly \$100 Winners

- January - Joe Hines, Midwest Hardwoods
- February - Barry Cook, Indiana Hardwoods
- March - Jim Steen, Pike Lumber Co.
- April - No Winner
- May - Ralph Bowman, Farm Credit Services
- July - John Newhouse - ILM Group
- August - Jim Steen, Pike Lumber Co.
- September - Martin Quanci, Mill Quality Equipment & Designs, LLC
- October - Dan Herman, Jasper Seating Co., Inc.
- November - Steve Crone, Crone Lumber Co.
- December - Jeff Manges, Cole Hardwood



47

50  
New  
Members

Wood-Mizer

Blades

MEMBERS BATTED IN RECRUITING LEADERS 2007

WELCOME NEW MEMBERS

### Better Built Dry Kilns, Inc.

Chris Randall  
949 Appleblossom Dr.  
Villa Hills, KY 41017  
Phone: 859.578.8240  
Fax: 859.578.0870

Email: [lrاند35243@aol.com](mailto:lrاند35243@aol.com)  
Web: [www.betterbuiltdrykilns.com](http://www.betterbuiltdrykilns.com)  
Sponsor: Peter Taylor - HMC

### Central States Biofuels, LLC

Bill Ridgley  
4411 Panorama Dr.  
Panora, IA 50216  
Phone: 712.249.6423

Email: [bridgley@growmark.com](mailto:bridgley@growmark.com)  
Sponsor: Mike Seidl - ISDA/IDNR



### Post Hardwoods, Inc.

Robert (Bob) Post/August (Junior) Post  
3544 38th St.  
Hamilton, MI 49419  
Phone: 269.751.2221  
Fax: 269.751.8181

Email: [posthardwoods@hughes.net](mailto:posthardwoods@hughes.net)  
Web: [www.posthardwoodsinc.com](http://www.posthardwoodsinc.com)  
Sponsor: Ben Laski - Midwest Hardwoods

### Weston Premium Woods, Inc.

Art Nelson  
25 Automatic Rd.  
Brampton, ON L6S 5N8  
Phone: 905.494.4342  
Fax: 905.792.2096

Email: [anelson@westonpremiumwoods.com](mailto:anelson@westonpremiumwoods.com)  
Web: [www.westonpremiumwoods.com](http://www.westonpremiumwoods.com)  
Sponsor: Jeff Manges - Cole Hardwood

## Father's Fond Memory of Trolley Remains in Wood Replica

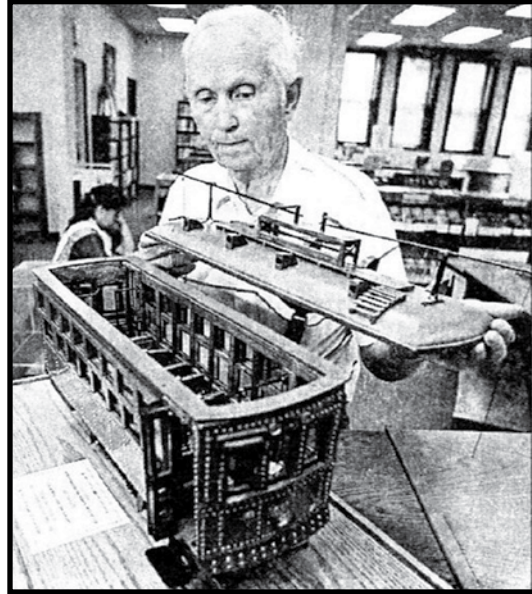
By Denise McComb, IHLA Staff

I always knew my dad was talented with his hands—if it was broken, he would fix it, if it needed remodeling, he could do that too, but as a kid, I never appreciated his talents the way I should have. He is gone now, but I have one thing of his that I do appreciate now, and that is a replica he constructed of the Number 15 electric Birney Safety Trolley car that ferried passengers around my hometown of Vincennes, Indiana for many years in the early 1900's. My father remembered fondly of riding Number 15 when he was growing up, and said he rode it all day on its last day of service in 1937; he would have been 12—it was fun, and it was free that final day.

After retiring in 1991, my dad realized he couldn't just live on the golf course, so he started hanging out with his buddy, Dick Tiek, in his woodshop. Dick, a former Shop teacher at Lincoln High School, got him interested in wood working and taught him many new skills, and my father's talent for making things out of wood grew from there.

My father's trolley is truly a special piece as there is no other like it, and no other that has more heart and soul than what my father put into it. My dad spent an estimated 1600 hours constructing this unique model out of wood and metal in 1999 and 2000. Everything in this replica was hand made by him. The bright green 34-passenger trolley is nine inches tall, 20 inches long and six inches wide, and sits on a track mounted to a oak wood base under a plexiglas cover. The one-half to one-foot scale model is complete with moveable parts, including the seats, doors, windows and wheels. The top is removable in order to peer in and see the intricate details inside. This trolley, along with a Wells Fargo Stage Coach, and some other miniatures he constructed were on display at the Knox County Public Library in the children's area before he passed away in 2004. The trolley was entered in the Indiana State Fair Senior Arts division in 2003 and won first place.

I acquired the trolley car from my parent's personal property auction last October. I felt strongly that it should remain with a family member, and was going to win it no matter what. In the future, I hope to have it displayed somewhere in Vincennes for everyone there to see such a beautiful piece of that city's history. ☁



*My dad, Lee Hunter is shown here giving a presentation about the trolley to children at the library in Vincennes in 2003*

### REACH YOUR TARGET MARKET, AND ADVERTISE IN THE HARD NEWS!

The Hard News is published ten times per year, and mailed to over 600 sawmills, loggers, secondary forest products industries, associate suppliers and lawmakers. For only \$300 you can reserve a half page ad on the back page.

#### Ad Sizes/Costs:

1/2 page **7-1/2" wide x 4 3/4" tall** - \$300 Back Page - \$200 Inside Page

1/4 page **3-3/4" wide x 5" tall** - \$100

(all ads printed black & white - no classifieds, please)

\_\_\_ I want to reserve the back page in the \_\_\_\_\_ issue.

\_\_\_ I want to reserve a 1/2 page ad in the \_\_\_\_\_ issue.

\_\_\_ I want to reserve a 1/4 page ad in the \_\_\_\_\_ issue.

**Reserve a 6 month or 10 month ad and receive a 20% discount.**

**Non-Members:** Add 25% to ad cost.

(Note: Ad space assigned on a first-come first-served basis.)

Ads are due on the 15th of the month prior to published issue.

Yes! I want to reserve my ad space in the Hard News

Name: \_\_\_\_\_

Company: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Payment: \_\_\_ Check Enclosed \_\_\_ Invoice Me \_\_\_ Charge my credit card (Visa or MasterCard Only)

Card # \_\_\_\_\_ Exp: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

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